



FRONTLINE RETAIL

ZOVRO

Retail POS

Fast at the counter. Connected behind it.

Barcode-led selling, cashier controls, payments and receipt handling connected to the selected ZOVRO stock and ERP scope.



PRODUCT ILLUSTRATION

- 01 Barcode and keyboard-led billing
- 02 Cashier and supervisor responsibilities
- 03 Stock connection and controlled offline workflows

SRI LANKA COMMERCIAL SCHEDULE

LKR 5,000 / month

First terminal add-on | Selected core subscription is additional

Retail POS

Fast at the counter. Connected behind it.

ZOVRO Retail POS combines barcode-led selling with inventory integration, cashier controls and connected reporting. It serves the counter without separating the counter from the business.



PRODUCT ILLUSTRATION

01 Billing and item lookup

Scanners, item search and keyboard-oriented actions support the selling flow. The right demonstration uses the customer's own item structure, pricing situations and typical basket rather than only a prepared showcase.

02 Payment and receipt handling

Cashiers complete the sale using the configured payment controls and receipt setup. Printer compatibility, layout, cashier responsibilities and the required reprint behavior should be validated before rollout.

03 Price and user controls

Sensitive actions such as price changes and discounts need an operating policy. Supervisor rules and user permissions can be mapped to that policy so speed does not mean unrestricted access.

04 Connection to ERP

Retail sales can feed the connected stock and accounting workflow when the relevant modules are enabled. Management can review counter activity within the wider company context.

RETAIL POS / FIRST TERMINAL

LKR 5,000 / month

Additional to the selected core subscription.

CASHIER WORKFLOW

Keep selling. Keep control.

A reliable POS rollout covers the difficult moments as well as the normal sale: a price question, an interrupted connection, a printer issue or a reprint request.

1 SELL

Scan or find items and apply the agreed pricing rules.

2 SETTLE

Capture the payment against the configured cashier controls.

3 PRINT

Issue the receipt through the tested printer setup.

4 REVIEW

Review completed activity and any synchronization exceptions.

Offline selling needs a demonstration

ZOVRO includes controlled offline-oriented retail workflows. The exact transactions, payment restrictions, device behavior and reconnection process depend on deployment. Demonstrate those conditions; do not promise that every ERP function runs offline.

A terminal is part of a wider setup

The device, browser, scanner, network and receipt printer all affect daily operation. These should be tested together. A successful software demonstration on a different device is not a substitute for checking the actual counter.

Cashier and supervisor responsibilities

Agree who can open the selling session, approve a sensitive change, handle a failed print and investigate a difference. Staff should understand the escalation route before operating independently.

A meaningful go-live check

Run a normal sale, a payment example, an authorized price-change scenario, a reprint and a connectivity interruption. Keep the results as evidence that the agreed counter workflow is ready.

Ask for an end-to-end demonstration, including the exceptions that matter to your operation.

SOLUTION FIT

A retail solution, not just a billing screen.

Choose the stock and finance foundation first, then map the cashier workflow to the devices and responsibilities at each counter.

01 Stock-led retail

Inventory plus Retail POS is a possible starting combination when the main requirement is purchasing, stock and cashier billing. Confirm compatibility and the exact scope in the quotation.

02 Integrated retail management

Full ERP plus Retail POS adds core financial accounting to the stock and sales picture. Management can review counter activity without treating the till as a separate software island.

03 More than one counter

Each extra POS terminal has a listed monthly charge. Users, branches and warehouses are separate commercial dimensions; adding a terminal does not automatically add a location or unlimited accounts.

04 Specialist stores

Pharmacies, hardware businesses and other specialist retailers may have batch, expiry, unit or regulatory requirements. Demonstrate those requirements explicitly; barcode billing alone does not establish specialist compliance.

DEMONSTRATION & SCOPE

CORE CHOICE: Inventory for stock-led scope; Full ERP when connected financial accounting is required.

Demonstrate the counter. Include the exceptions.

The following is an acceptance scenario, not a claim that every transaction is available offline. Use your actual devices and representative products.

1

Build a realistic basket

Scan several goods, repeat an item and find a product through search. Check the resulting lines and quantities against your normal selling practice.

2

Apply a controlled change

Ask an authorized supervisor to handle a pricing or discount example. Confirm that a cashier cannot bypass the intended authority.

3

Settle and issue the receipt

Use the configured payment method, receipt layout and printer. Check tendered amounts, change, reprints and the handling of a printer problem.

4

Test connectivity and review

Demonstrate the supported interruption and reconnection behavior. Check allowed payment types, recovery and any synchronization exceptions before accepting the terminal.

EVIDENCE OF A WORKING PROCESS

Acceptance evidence should cover the basket, payment, receipt, permission check and connection recovery—not only a screenshot of a successful bill.

Prepare the counter before opening day.

A reliable launch tests the software, devices, stock data and cashier policy together.

1

Confirm the commercial footprint

Select Inventory or Full ERP, the initial POS terminal and any additional terminals, branches, warehouses or users.

2

Prepare products and receipt details

Provide item/barcode data, approved prices, tax configuration requirements and the company details to appear on the receipt.

3

Check the actual devices

Test the intended browser, computer, scanner, printer and network together. Hardware is not included unless expressly quoted.

4

Train cashier and supervisor

Practice billing, payment, authorized changes, reprints and exception handling. POS-specific setup/training is agreed separately from the core allowance.

5

Launch with a support route

Record the approved device setup and acceptance tests. Staff should know who handles a failed print, an interrupted sale and a confirmed software defect.

SERVICE BOUNDARIES

Support follows the selected core package and agreed POS service scope. Hardware/network repair, extra training and 24/7 cover are not automatically included.

PRICING & COMMERCIAL SCOPE

Price the complete operating setup.

This is a specialist add-on, not a standalone core subscription. Confirm the compatible core package, deployment and specialist setup before quoting.

ZOVRO RETAIL POS

LKR 5,000 / month

Additional to the selected core subscription.

MODULE / SCOPE	LKR / MONTH*
Retail POS / first terminal	5,000
Each additional POS terminal	2,500
Additional branch / month	5,000
Additional warehouse / month	2,500
Additional 5 users / month	2,500

* Implementation is a one-time fee where stated.

One terminal does not add an extra company, branch, warehouse or unrestricted user accounts. Confirm core entitlements, terminal count and device compatibility together.

ILLUSTRATIVE MONTHLY-BILLING EXAMPLE

Full ERP 15,000 + first Retail POS terminal 5,000 = **LKR 20,000/month**. Core implementation 100,000 + 12 monthly payments = **LKR 340,000** first-year base cost.

Example excludes any specialist add-on setup, hardware and taxes. It is arithmetic guidance, not a binding quotation. Annual add-on terms are confirmed separately; the core annual discount is not automatically extended to add-ons.

YOUR NEXT STEP

Make the next checkout a better one.

A retail demo should look like your shop. Bring typical items, your receipt requirements and the counter devices that staff will actually use.

BRING THIS TO THE DEMONSTRATION

- 01 Your real scanner, printer and counter device details
- 02 Example barcodes, pricing and receipt requirements
- 03 Number of terminals, users and operating locations
- 04 Connectivity conditions and cashier authority rules

SALES & DEMONSTRATIONS

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SCAN TO REQUEST A DEMO

Prepared from the ZOVRO company-supplied profile and commercial schedule. Product illustrations are not customer-site photographs; application screens show demonstration data. Capabilities and service commitments are finalized in the written quotation.